



	A	B	C	D	E	F	G
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Excel Table



Total Sales	Year	2016	2017	2018	Grand Total
SalesRep					
Alice Abramas		\$3,356	\$2,258	\$3,097	\$8,711
Ernest Feldgus		\$2,170	\$2,591	\$0	\$4,761
Frank Killough		\$2,334	\$3,498	\$0	\$5,832
Frank Mann		\$0	\$3,289	\$0	\$3,289
Fred Edwards		\$0	\$6,239	\$3,444	\$9,683
Janice Faraco		\$2,004	\$3,328	\$0	\$5,332
Joe Marks		\$0	\$2,519	\$0	\$2,519
John Carpenter		\$10,165	\$0	\$0	\$10,165
Perry Weinstein		\$0	\$7,453	\$0	\$7,453
Sandy Brady		\$0	\$0	\$1,796	\$1,796
Susan Edwards		\$3,465	\$0	\$0	\$3,465
Terry Caracio		\$0	\$3,160	\$6,087	\$9,247
Grand Total		\$23,494	\$34,335	\$14,424	\$72,253

Pivot Table

- The **Pivot Cache** is a copy of the source data.
- The copied data is deduplicated and compressed.
- The compression level is dependent on the cardinality (*i.e., uniqueness*) of the data.
- Pivot Cache compression level is typically between 30% and 70%.
- A single Pivot Cache can serve an unlimited number of Pivot Tables/Pivot Charts.
- Pivot Cache must be “refreshed” either manually or via an automation strategy.